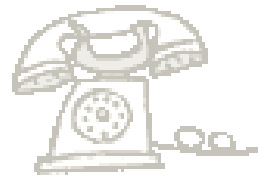


## Optional Phone Script



*\*Note—The key to this conversation is your enthusiasm! 😊*

*The reason for my call is that I've / we've been introduced to an incredible product and opportunity called VEMMA. It may or may not be a fit for you, and that's ok—but I'm sharing this with a select group of people on \_\_\_\_\_.*

*If I could explain it to you right now on the phone I would, but instead I'm having a very successful rep from the company over on the \_\_\_\_\_ to share a short 12 minute video, answer questions, and you'll have an opportunity to sample the product. Would you be able to join me / us?*

*If the response is "YES"*

*Great! I'll see you on \_\_\_\_\_. We're going to start right at \_\_\_\_\_, but I'd love for you to arrive 15-30 minutes early so you have time to sample the product.*

*If the response is "That date doesn't work..."*

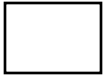
*No problem. Could we meet at another time? I'd hate for you to miss at least looking at this opportunity.*

## VEMMA & VERVE! Home Event Tips

Please follow the below guidelines when hosting a taste-testing party in your home. Our ultimate goal is duplication—we want **everyone** to have a successful and productive meeting.

1. **CALL** and invite your people. Remember that approximately ½ of the people who say yes will be unable to attend due to conflicts of schedule, etc... i.e... if you want 10 people at your meeting you need 20 confirmed “yes.” Also,
  - “No” means No
  - Unfortunately, “I’ll see,” “Maybe,” “I’ll check my schedule,” etc... often mean “No” as well.
  - “Yes” typically only means yes half the time ☺
2. **CALL** and confirm your “yes” contacts 1-3 days prior.
3. Invite guests to arrive 15-30 minutes before you intend the presentation to start. For example, if you want the presentation to begin at 7—have your guests arrive at 6:30. This will give them a chance to sample the products, complete pleasantries, and account for late attendees. Do not wait for late attendees—start promptly at the designated time. Do not talk about the people who did not attend. Focus on your guests who are there.
4. Minimize Distractions—Kids and pets are cute, warm, and fuzzy—but can often distract from the goal of the meeting.
5. Only set up chairs (if you need to) for half of the guests. Yes, this sounds silly, but you can always set up more if needed—but a room full of empty chairs is depressing.
6. Do **NOT** put on a big spread of food. If you want to have A snack—go simple with popcorn or something similar. Remember, you may love to cook or bake and have the time to do it, but from a duplication standpoint, your guests may not want to do the same.
7. Do **NOT** serve alcohol. When the presentation is over and your presenter has left feel free to be creative, however...wait until the “meeting” is over. From the time the presenter arrives until he or she leaves, everything should be handled professionally so that everyone has a positive perception about “**VEMMA.**”
8. Product is a must! Not only do you need to have product on hand to sample, you will also want to be sure you have product available for your interested guests to take home on the spot.
9. Make sure you have plenty of order forms printed and available. This will allow your guests to supply the required information on paper so you can input this information later—that way you won’t be tied to the computer and have to worry about Internet problems. This will also help with placement strategy.
10. The main objective of this “party” is to provide a fun, professional atmosphere and make sure that you let the presenter do the presentation. Start the presentation off by introducing the presenter. Your presenter can help you with that introduction. ☺ Do not interrupt, i.e... don’t say something like, “you forgot...” Your presenter will make sure that your guests have all of the information they need to make a well-educated decision.

# Business Builder Packages



## Basic Builder Package \$300 USD

2 bottles of Vemma®, 32 oz Premixed (30-day supply for 1 person).  
1 V2 Fridge Brick® (30 Premixed 2 oz bottles perfect for sampling and travel)  
24 cans of Verve Energy Drink,  
12 cans of Sugar Free Verve Energy Drink (8 oz per can).  
12 bottles of Verve Energy Shot,  
12 bottles of Sugar Free Verve Energy Shot (3 oz per bottle).  
30 Vemma Tri-fold brochures.  
25 Verve Brochures.  
\$300 Vemma Cash Rewards\*

This package allows you the opportunity to earn up to **\$156,000 per year (\$3,000 per week)** in Cycle Earnings and unlimited earnings in the other areas of income with the Vemma Dual Line Compensation Plan. A two-pack, 32 oz Premixed Autoship order will be established for 30 days from your initial order.

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## Silver Builder Package \$500 USD

6 bottles of Vemma, 32 oz Premixed (30-day supply for 3 people).  
1 V2 Fridge Brick, (30 Premixed 2 oz bottles perfect for sampling and travel).  
24 cans of Verve Energy Drink,  
24 cans of Sugar Free Verve Energy Drink (8 oz per can).  
24 bottles of Verve Energy Shot,  
24 bottles of Sugar Free Verve Energy Shot (3 oz per bottle).  
50 Vemma Tri-fold brochures.  
50 Verve Brochures.  
\$500 Vemma Cash Rewards\*  
Automatic qualification to the rank of Silver Leader.

This package allows you the opportunity to earn up to **\$520,000 per year (\$10,000 per week)** in Cycle Earnings and unlimited earnings in the other areas of income with the Vemma Dual Line Compensation Plan. A two-pack, 32 oz Premixed Autoship order will be established for 30 days from your initial order.

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## Ultimate Builder Pack \$1000 USD

8 bottles of Vemma, 32 oz Premixed (30-day supply for 4 people).  
4 V2 Fridge Bricks, (120 Premixed 2 oz bottles perfect for sampling and travel).  
48 cans of Verve Energy Drink,  
48 cans of Sugar Free Verve Energy Drink (8 oz per can).  
48 bottles of Verve Energy Shot,  
48 bottles of Sugar Free Verve Energy Shot (3 oz per bottle).  
100 Vemma Tri-fold brochures.  
100 Verve Brochures.  
\$1000 Vemma Cash Rewards\*  
Automatic qualification to the rank of Gold Leader.

This package allows you the opportunity to earn up to **\$1,300,000 per year (\$25,000 per week)** in Cycle Earnings and unlimited earnings in the other areas of income with the Vemma Dual Line Compensation Plan. A two pack, 32 oz Premixed Autoship order will be established for 30 days from your initial order.



# Wholesale Options

<b>VERMA 1 Pack</b>	<b>\$60</b>
<b>VERMA 2 Pack</b>	<b>\$120</b>
<b>VERMA 4 Pack</b>	<b>\$240</b>
<b>V2 2-Ounce Bottle 30 PK</b>	<b>\$70</b>
<b>Momentum Pack</b> 2 Bottles of 32oz Premixed VERMA, 15 V2s, & 15 VERMA Tri-fold Brochures	<b>\$99</b>
<b>Verve 1/2 PK 12 Cans</b>	<b>\$35</b>
<b>Verve 1 PK 24 Cans</b>	<b>\$65</b>
<b>Verve 2 PK 48 Cans</b>	<b>\$130</b>
<b>SgrFree Verve 1/2 PK 12 Cans</b>	<b>\$35</b>
<b>SgrFree Verve 1 PK 24 Cans</b>	<b>\$65</b>
<b>SgrFree Verve 2 PK 48 Cans</b>	<b>\$130</b>
<b>Combo Verve 2 Pk 48 Cans</b>	<b>\$130</b>

<b>Verve Shot 1/2 PK</b>	<b>\$35</b>
<b>Verve Shot 1 PK</b>	<b>\$65</b>
<b>Verve Shot 2 PK</b>	<b>\$130</b>
<b>SgrFree Verve Shot 1/2 PK</b>	<b>\$35</b>
<b>SgrFree Verve Shot 1 PK</b>	<b>\$65</b>
<b>SgrFree Verve Shot 2 PK</b>	<b>\$130</b>
<b>Combo Verve Shot 2 PK</b>	<b>\$130</b>



	<b>Earnings Level</b>	<b>QV range</b>	<b>Order Builder Pack</b>
*Accrued In 1 <sup>st</sup> 90 Days	\$1,000 per week/\$52,000 USD per year	0-349	N/A
	\$3,000 per week/\$156,000 USD per year	350-499	Basic Builder Pack
	\$10,000 per week/\$520,000 USD per year	500-999	Silver Builder Pack
	\$25,000 per week/\$1,300,000 USD per year	>1,000	Ultimate Builder Pack

\*Members on a 60 QV Autoship are eligible for the Fast Start Bonus—To receive most other bonuses, Members must have qualified their membership by having a 120 QV Autoship on file and one active Vemma Member on their right side and one active Vemma Member on their left side whom they personally enrolled. To receive all bonuses—members must have a 120 QV Autoship and have 6 *personally* enrolled members.

Name \_\_\_\_\_ Phone \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Email \_\_\_\_\_

Payment Type:    MC                      Visa                      Discover                      AMEX

Name on Card \_\_\_\_\_

Card Number \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ Exp \_\_\_\_\_ / \_\_\_\_\_

Username \_\_\_\_\_ Password \_\_\_\_\_